

# MIGRATION SERVICES



## THE KPI ADVANTAGE

KPI Partners is 100% focused on Oracle Business Intelligence.

KPI Partners leverages years of experience with analytics deployment methodologies and frameworks to deliver measurable results that enhance business performance and help resolve critical information challenges.

Armed with expertise in Business Analytics from a wide variety of industries, KPI Partners provides technical solutions that are reliable, flexible, scalable, and affordable.

The company founders have deep roots in packaged BI Application Architecture at Oracle and were instrumental in driving the architecture of the packaged BI Applications that Oracle sells today!

## CONTACT KPI PARTNERS

### Northern CA, Northwestern US & Northwestern Canada

Elyssa Christensen  
Elyssa.Christensen@KPIPartners.com  
(650) 388-6657

### Southern CA & Southwestern US

Norman Dy  
Norman.Dy@KPIPartners.com  
(619) 245-5090

### Central US

Keith Weisz  
Keith.Weisz@KPIPartners.com  
(816) 304-1005

### Northeastern US & Northeastern Canada

Jaime Seagraves  
Jaime.Seagraves@KPIPartners.com  
(650) 388-6657

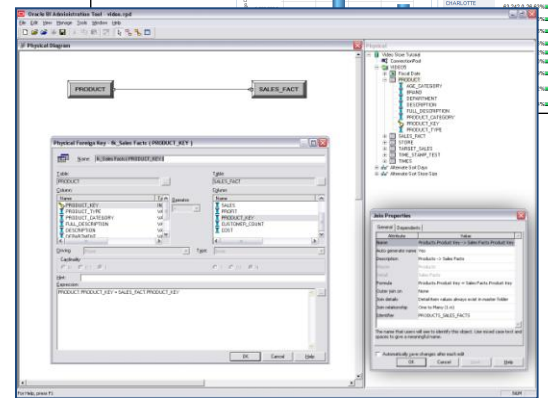
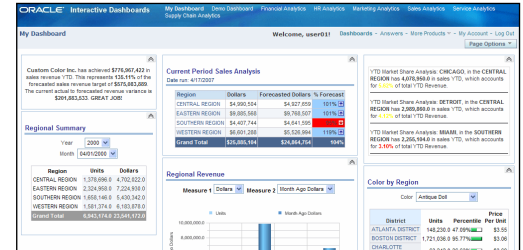
### Southeastern US

Alex Trammell  
Alex.Trammell@KPIPartners.com  
(678) 850-7607

# ORACLE®

## Discoverer to Oracle BI Report Migration

- **Migration Workshop – Learn How to migrate your Oracle Discoverer content to Oracle Business Intelligence during a one day workshop with KPI Partners!**
- **Migration Assessment - KPI**
  - Partners will provide an assessment of the level of effort, skills and budget needed in order to migrate all your BI content to Oracle BIEE!
- **Understand OBIEE - Gain a deeper understanding and appreciation for the unique advantages and benefits of using the Oracle Business Intelligence Platform.**
- **Lay the Foundation - for Oracle Business Intelligence by providing the ability to quickly migrate and extend your Discoverer Business Content!**



### About KPI Partners

KPI Partners is the largest and most experienced consulting firms focused on Oracle Business Intelligence Enterprise Edition Plus (OBIEE +) and Oracle BI Analytical Applications.

Our talented and experienced staff has a strong background in product management, engineering, expert services, and the competency centers for analytics divisions at Siebel, Hyperion and Oracle.

KPI's founders were early pioneers at many packaged BI Applications companies including Siebel, Informatica, Epiphany, PeopleSoft and Cognos, and were intimately involved in driving the architecture of the packaged Analytical Applications that Oracle sells today.

KPI Partners has operations in North America and in India. The company strongly believes in the motto "Business Intelligence Beyond Reporting" and is considered a thought leader in packaged BI Application strategies and operational BI.

### The KPI Report Migration Methodology

This Discoverer BI report migration program utilizes KPI Partners' proven migration methodology and is based on extensive experience with numerous conversions from various legacy BI tools to the Oracle BI Platform.

The full migration methodology includes these elements:

#### Audit

- Determine which reports are most and least used and which are easy or complex

#### Evaluate & Consolidate

- Consolidates existing reports and applications
- Teach and use capabilities of OBIEE
- Rethink how Business Intelligence is delivered

#### Implement

- Treat migration as any IT project with a project plan, steering committee and other elements

KPI Partners' Report Migration Workshops are an introduction to our methodology, and give you a preview of our Best Practice Framework for leveraging your existing assets while being introduced to the Oracle BI Platform.