

THE KPI ADVANTAGE

KPI Partners is 100% focused on Oracle Business Intelligence.

KPI Partners leverages years of experience with analytics deployment methodologies and frameworks to deliver measurable results that enhance business performance and help resolve critical information challenges.

Armed with expertise in Business Analytics from a wide variety of industries, KPI Partners provides technical solutions that are reliable, flexible, scalable, and affordable.

The company founders have deep roots in packaged BI Application Architecture at Oracle and were instrumental in driving the architecture of the packaged BI Applications that Oracle sells today!

CONTACT KPI PARTNERS

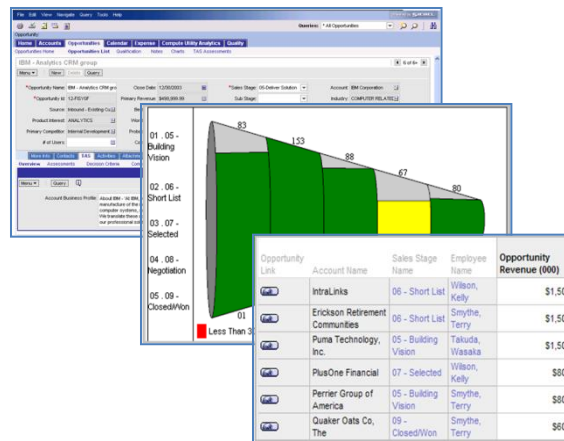
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ORACLE® CRM Service Analytics Quick Start



The KPI Methodology

The CRM Service Analytics Quick Start Package utilizes KPI Partners' project management methodology which is based on extensive experience gained through work on numerous Business Intelligence projects and has the following philosophy:

- Single point of accountability
- In-depth knowledge of both technical issues and business requirements
- Construct a project plan that recognizes the unique aspects of the business issues being addressed
- Rally the forces, communicate and manage effectively
- Build and maintain consensus from all corners of an organization

KPI Partner's framework for an Oracle Business Intelligence Application deployment employs an iterative, top-down approach that greatly reduces the chance of any unsuccessful deployments.

- Deploy Oracle's CRM Service Analytics Business Intelligence Application in as few as **SIX WEEKS!**
- KPI Partners' Quick Start implementation has a **FIXED PRICE and SCOPE** and uses data from your CRM Application.
- Deliverables include a fully deployed CRM Service Analytics Application with a minimum of 5 reports and 1 dashboard with limited customization and branding.
- Two KPI consultants will be alternatively on or off site and will deploy the BI CRM Analytic Application and provide knowledge transfer.
- This Quick Start lays the foundation for Oracle Business Intelligence and ensures the ability to quickly deploy other subject areas and BI Applications!

About KPI Partners

KPI Partners is the largest and most experienced consulting firms focused on Oracle Business Intelligence Enterprise Edition Plus (OBIEE +) and Oracle BI Analytical Applications.

Our talented and experienced staff has a strong background in product management, engineering, expert services, and the competency centers for analytics divisions at Siebel, Hyperion and Oracle.

KPI's founders were early pioneers at many packaged BI Applications companies including Siebel, Informatica, Epiphany, PeopleSoft and Cognos, and were intimately involved in driving the architecture of the packaged Analytical Applications that Oracle sells today.

KPI Partners has operations in North America and in India. The company strongly believes in the motto "Business Intelligence Beyond Reporting" and is considered a thought leader in packaged BI Application strategies and operational BI.