KPI PARTNERS | 20 YEARS AHEAD

THE FASTEST-GROWING ANALYTICS & AI COMPANIES DRIVING BUSINESS IN 2026

BUYER'S GUIDE

Azure Databricks Migration Services

01 Automated conversion vs. migration with KPI Partners

02 Five risks, closed with proof from the field

03 Supported source and target

04 Three gates from first look to workloads live

05 Why KPI Partners

06 Book a Migration Assessment

01

THE DIFFERENCE

Automated conversion vs. migration with KPI Partners

	Automated conversion alone	Migration with KPI Partners
Code	Syntax translated line by line	Logic-aware conversion, with low-confidence code flagged for expert review
Validation	Left to your team after conversion	Side-by-side runs and row-level reconciliation before users move
History	Code moves; History is planned separately	Schema and historical data move with the code, merged with key checks
Governance	Configured after go-live	Access, lineage and security set up from the first wave
Cutover	One switch for the whole estate	Wave by wave, with rollback plans and legacy kept read-only
After go-live	Converted code to maintain	A governed lakehouse ready for Genie, Mosaic AI and Azure OpenAI

02

WHERE MIGRATIONS SLIP

Five risks, closed with proof from the field

The risk	How KPI Partners closes it
History lost in the move	History merged into the new model and checked for duplicates and key integrity. **Proven on about 6 billion historical rows.**
Billion-row tables slowing loads	Large tables merged in parts and moved to incremental loads where they allow. **Over 60% less load time on tables moved to incremental loads.**
Migrating unused content	Rationalize before rebuilding. **42% of about 700 reports retired before any rebuild.**
Access that breaks or widens	Existing sign-in and role groups carried over, with access checked for least privilege before go-live.
A cutover that stops reporting	Wave-based cutover with rollback plans, legacy kept read-only. **Live on the day the client's new ERP system went live.**

ERP: Enterprise resource planning. Figures in blue are from a large U.S. beverage manufacturer's warehouse migration to Azure Databricks.

03

SUPPORTED SOURCE AND TARGET

WHAT WE MIGRATE FROM

Oracle (lead path), **SQL Server** and its integration packages, **Informatica** PowerCenter and cloud services, **Teradata**, **Hadoop** and selective **Snowflake** moves.

WHAT IT LANDS ON

Azure Databricks: Delta Lake, Databricks SQL and Lakeflow pipelines governed in Unity Catalog, with Power BI on top.

04

OUR METHODOLOGY

Three gates from first look to workloads live

1

Migration Assessment

2 TO 3 WEEKS

- Automated inventory of code, jobs, dependencies and usage
- A size, risk score and wave for every workload
- Target architecture, business case and wave plan

2

Quick Start Proof of Value

ALIGNED TO YOUR SCOPE

- One priority workload migrated with the GenAI Powered Data Platform Migration Accelerator
- Validated side by side on your own data
- Converted code your engineers can inspect

3

Migration Waves

WAVE BY WAVE

- Side-by-side validation before each cutover
- Rollback plans, so the business keeps reporting
- Then analytics, AI and managed services

05

WHY KPI PARTNERS

Conversion alone does not get a migration signed off. KPI Partners commits to proof: Every workload reconciled before users move, history carried forward intact, and governance that arrives with the data.

The same lakehouse then carries analytics, AI and agents, with pre-built models from our **Enterprise Analytics Accelerator** for Oracle, SAP, Workday, Microsoft Dynamics 365 and Salesforce.

GO DEEPER

Oracle to Databricks Migration Accelerator

How the two engines score your Oracle estate and convert it to Databricks-ready code.

Workday HR Analytics on Azure Databricks and Power BI

Our perspective on HR analytics on Azure Databricks and Power BI.

06

Book a Migration Assessment

Book a Migration Assessment to get a full inventory of your estate, a size and risk score for every workload, a target architecture, a business case and a wave plan, in 2 to 3 weeks.

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