

## THE PITCH

# One Governed Platform for Transactions, Analytics, and AI With Databricks Lakebase

Lakebase is a fully managed, serverless Postgres database built into the Databricks platform. **KPI Partners helps you put it to work: Serving live data to apps and artificial intelligence (AI) agents, and modernizing operational databases from any source, governed end to end by Unity Catalog.**

## OUR READ

### Operational data is the next step for enterprise AI

Most enterprises have modernized analytics on the Lakehouse, but transactional data still lives in separate databases, linked by sync pipelines that add cost and delay. As AI moves from answering questions to taking action, agents need live state, memory, and a governed way to write back. Lakebase closes that gap inside the platform you already govern, and you can adopt it one workload at a time.

## THE MOAT

### Why Lakebase, and why KPI Partners to deliver it

#### Why Lakebase

- **Postgres, inside the platform**  
Standard Postgres compatibility, so existing drivers and tools work with minimal changes. Serverless, with autoscaling and scale-to-zero when idle.
- **Live data without another copy**  
Synced tables serve curated Lakehouse data to apps at low latency, and operational changes can flow back for analytics.
- **Built for agents and safe change**  
Instant, zero-copy branches for testing, point-in-time recovery, and pgvector for agent memory and embeddings.

#### Why KPI Partners for Lakebase

- **Source-agnostic modernization**  
Schemas and procedural logic converted from Oracle, SQL Server, IBM Db2, MySQL, and more with our [Data Platform Migration Accelerator](#), with every table reconciled before cutover.
- **Agents that act, governed**  
Agent state, memory, and approvals in Lakebase, with human-in-the-loop write-back. Our [SalesIQ](#) agentic accelerator already runs on Lakebase.
- **Governance-first execution**  
Unity Catalog permissions, lineage, and audit in place from day one, with database branches for safe, reviewable releases.

## VALUE BY ROLE

### One platform, four kinds of value

#### Executive leadership

Fewer separate databases and sync pipelines to run, and a foundation for agents that act.

#### Business leaders

Apps and agents working on live operational data, for faster insight to action.

#### Technical decision makers

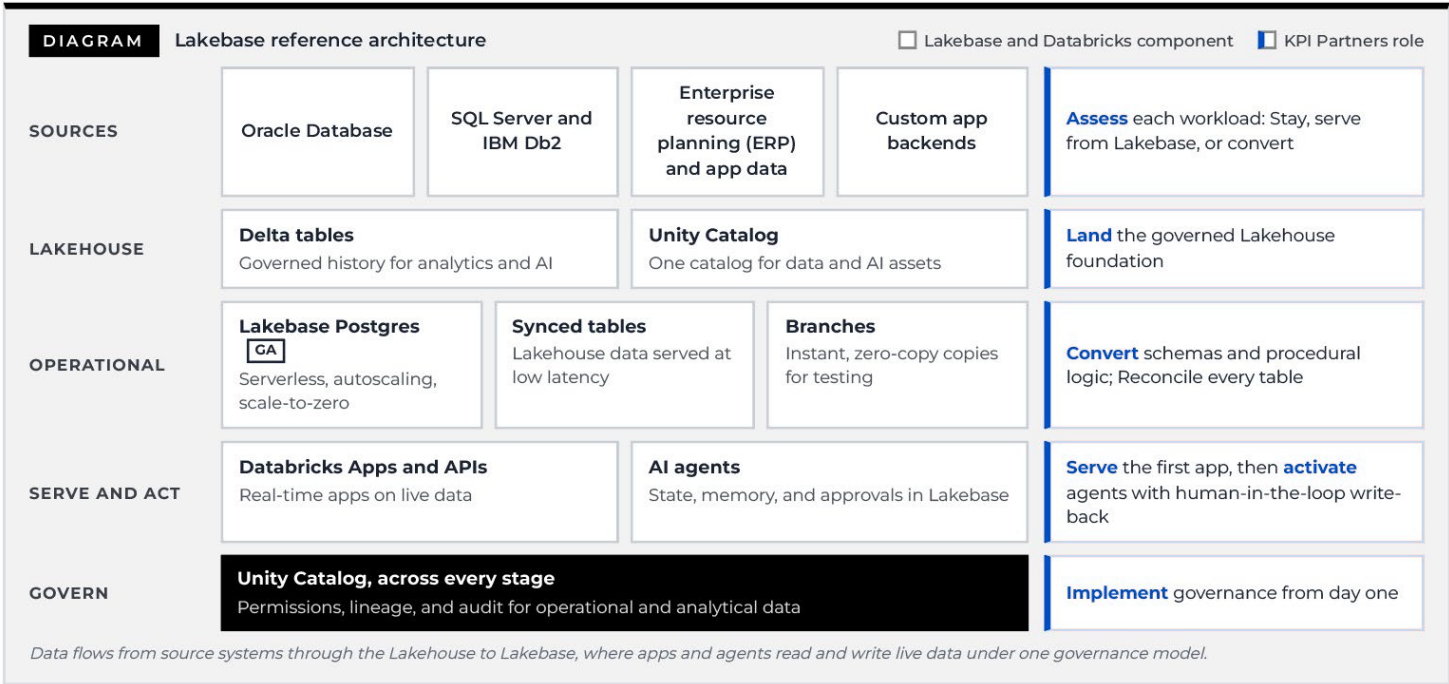
One Unity Catalog governance model across operational and analytical data.

#### Engineers and architects

Standard Postgres beside the Lakehouse, with synced tables, branches, and pgvector.

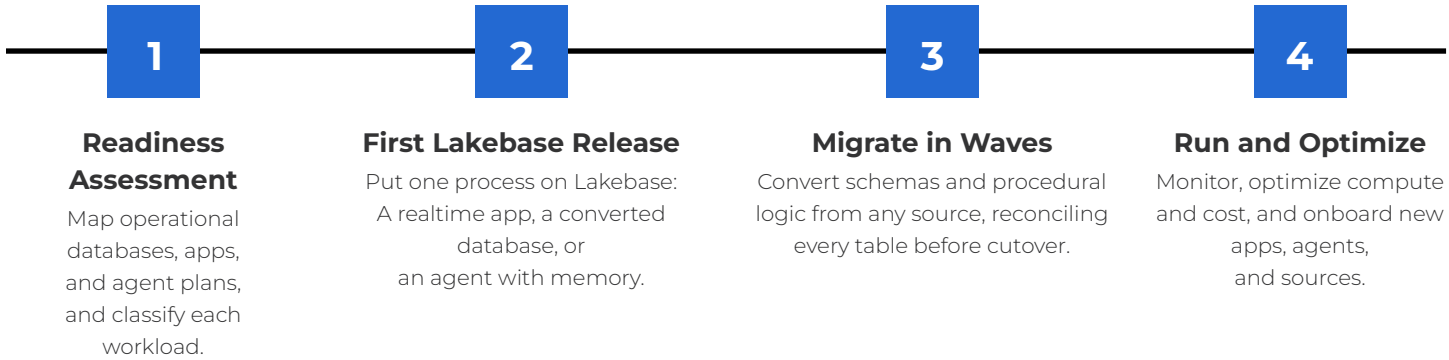
## REFERENCE ARCHITECTURE

### Lakebase at a glance, and where KPI Partners engages



## HOW KPI PARTNERS ENGAGES

### From first workload to platform standard



FROM OUR DATABRICKS WORK

GLOBAL INSURANCE COMPANY

Oracle Autonomous Data Warehouse to Databricks

40 min

80%

60%

Data load time, down from 6 hours

Faster data processing

Less pipeline complexity

Read the case study >

OUR PERSPECTIVE

SalesIQ: Agentic Proposal Generator on Databricks Lakebase >

Our accelerator on Lakebase cut proposal time from 3 to 5 days to 20 to 40 minutes in early enterprise deployments.

Databricks Lakebase: The Future of OLTP in an AI-Ready Lakehouse >

Our view on bringing online transaction processing (OLTP) into the Lakehouse.

|                         |                           |                                  |
|-------------------------|---------------------------|----------------------------------|
| Silver                  | Migrate & Modernize       | 100+                             |
| Databricks partner tier | Databricks specialization | Databricks-certified consultants |

Start with a Lakebase Readiness Assessment

We map your operational databases, apps, and agent plans, classify each workload, and plan the first release, so your team sees Lakebase working on real data before committing to a broader program.

Databricks teams: Bring KPI Partners into your next Lakebase conversation.

Talk to an Expert >

GA: generally available. Product status as published by Databricks, September 2026.