

THE PITCH

Standardize Data Engineering on One Governed Platform with Databricks Lakeflow

Lakeflow lets data teams ingest, transform, and orchestrate pipelines on one platform governed end to end by Unity Catalog. KPI Partners gets customers there faster, with migration accelerators and production discipline proven across 100+ Databricks projects.

OUR READ

A standardization decision, not a tool swap

Most enterprise data estates grew one capability at a time. Lakeflow gives teams one Databricks-native path for ingestion, transformation, and orchestration, and with Genie Code and Genie ZeroOps, that foundation becomes the context AI agents need. Customers can adopt it progressively, pipeline by pipeline.

THE MOAT

Why Lakeflow, and why KPI Partners to deliver it

Why Lakeflow

- **One governance model**
Ingestion, pipelines, and jobs all run under Unity Catalog, with lineage from the source onward.
- **Declarative by default**
AUTO CDC handles change data and slowly changing dimensions (SCD) Type 1 and 2 without custom code. Real-Time Mode reaches 5 ms latency. [PUBLIC PREVIEW](#)
- **Lower entry cost, agentic by design**
A Free Tier covers 100 Databricks Units (DBUs) of ingestion daily, and Genie Code and Genie ZeroOps bring AI into authoring and operations.

Why KPI Partners for Lakeflow

- **Migration accelerators proven on Databricks**
Legacy extract, transform, and load (ETL) logic is converted systematically, not rewritten by hand, cutting cost and risk.
- **Production discipline from the first pipeline**
Continuous integration and continuous delivery (CI/CD), audit trails, and multi-environment deployment built in from day one.
- **A path from pipelines to AI**
Unity Catalog implementation plus Genie and AI delivery, so governed data becomes business outcomes

VALUE BY ROLE

One platform, four kinds of value

Executive leadership

Fewer tools to license and govern, and a foundation ready for agentic AI.

Business leaders

Fresher, trusted data, with analysts self-serving in Lakeflow Designer.

Technical decision makers

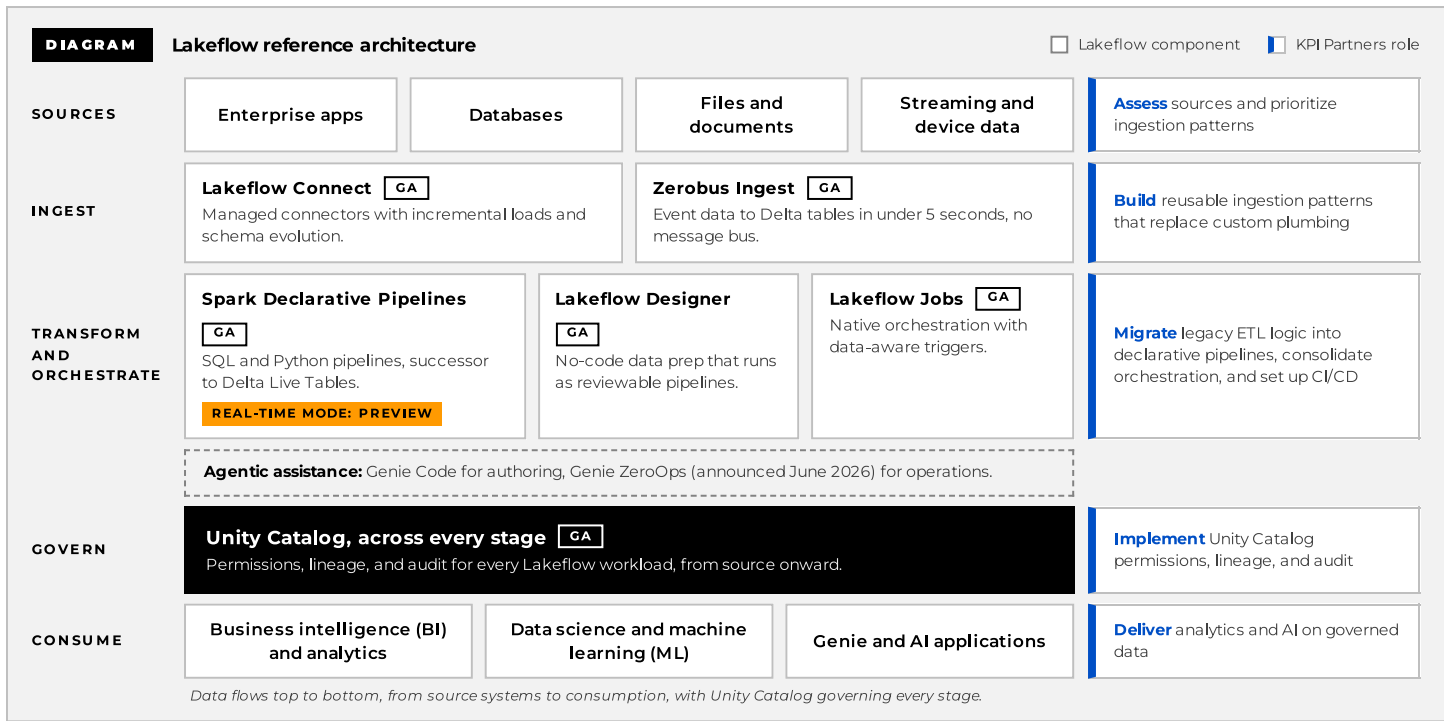
One governance model and operational view across the lifecycle.

Engineers and architects

Declarative pipelines, managed connectors, and Genie Code.

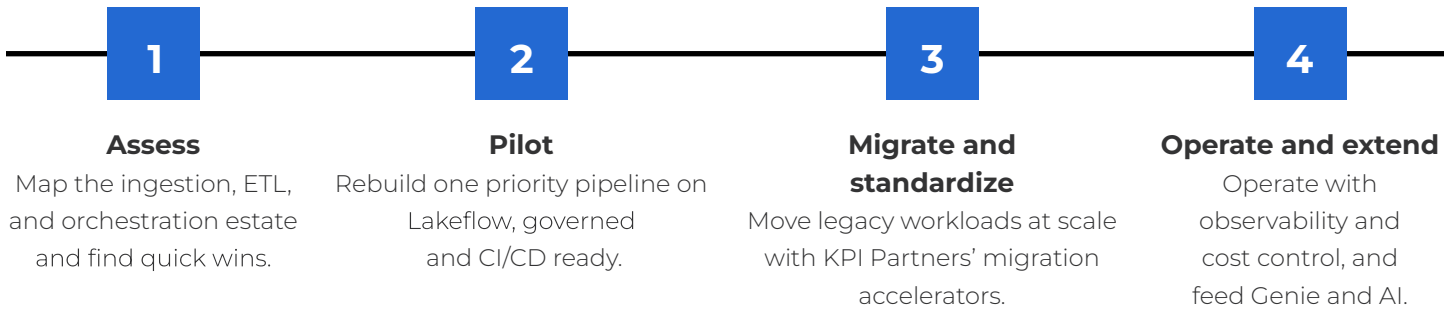
REFERENCE ARCHITECTURE

Lakeflow at a glance, and where KPI Partners engages



HOW KPI PARTNERS ENGAGES

From first pipeline to platform standard



PROOF FROM OUR DATABRICKS WORK

The engineering foundations Lakeflow standardizes

Our view on managed ingestion:
[Read the blog >](#)

GLOBAL MANUFACTURER

Read the case study >

Legacy Informatica ETL to Databricks

67%

Annual cost savings

10x

Faster performance

90%

Migration automation

CONSUMER DATA TECHNOLOGY COMPANY

Read the case study >

CI/CD for 50+ Databricks jobs

~93%

Faster to production

Zero

Drift failures after go-live

100%

Deployments with audit trail

Silver	M&M	DPP	134	50+	50+	100+
Databricks partner tier	Migrate & Modernize specialization	Delivery partner eligible	Certified consultants	Unity Catalog badges	Databricks customers	Databricks projects

Start with a Lakeflow Pilot

Choose one priority pipeline. KPI Partners rebuilds it on Lakeflow, from ingestion to orchestration, with Unity Catalog governance and CI/CD in place, so your team sees the operating model working on real data before committing to a broader program.

Databricks teams: bring KPI Partners into your next Lakeflow conversation.

Scope Your Lakeflow Pilot >